POLICY CHALLENGES OF SMART SPECIALISATION STRATEGIES - CONCEPTUAL THOUGHTS

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What is Smart Specialisation?

Smart Specialisation:

a strategic approach to economic development through targeted support to **Research** and Innovation (R&I). It will be the basis for **Structural Fund** investments in R&I as part of the future Cohesion Policy's contribution to the **Europe 2020** jobs and growth agenda.

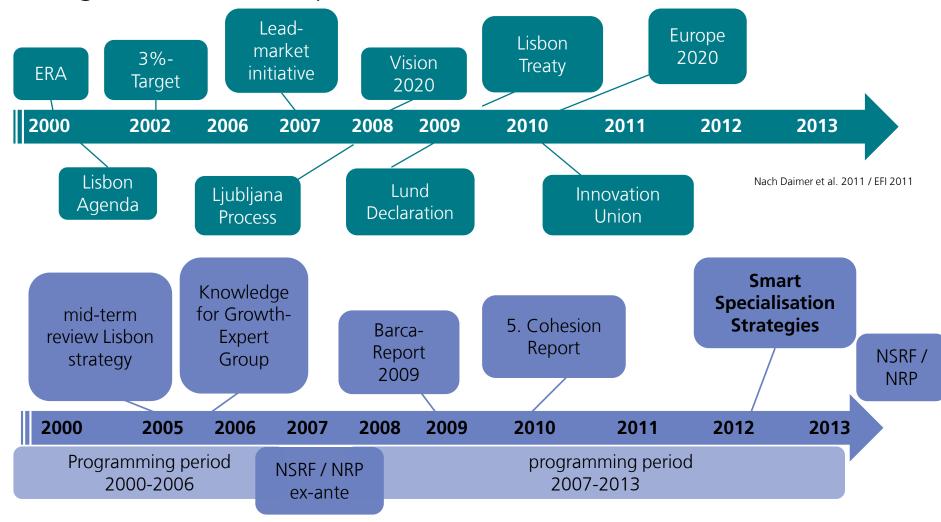
Smart Specialisation involves a process of developing a vision, identifying competitive advantage, setting strategic priorities and making use of **smart** policies to maximise the knowledge-based development potential of any region, strong or weak, high-tech or lowtech.



Source: http://s3platform.jrc.ec.europa.eu/de



Development EU Innovation policies and Regional Development measures



What is smart...

- place-based SWOT
- balance between bottom-up partnership approach and topdown framework
- global perspective on potential competitive advantage & potential for cooperation
- Securing sources in knowledge, services, technologies, talent and investors

and what is specialisation?

- priority setting in times of scarce resources
- building excellence in something specific
- accumulation of critical mass
- not necessarily focus on a single factor, but cross-sectoral approach



For DG Research: the best way to exploit territorial potential for innovation and to foster interregional comparative advantage

Source: EURADA Directory of "No-Nonsense" Activities to Build S3-minded Regions, p.13



Smart Specialisation: implementation in practice

- Context: EU-Regional Policy
 - → more than one third of the EU budget 380 Mrd. €
 - → Focus of public investment on few key priorities and challenges
- S3 will become an ex-ante conditionality for regional funding
- → The EU commission demands national & regional smart specialisation strategies:
 - that rely on a **SWOT**-analysis
 - that take into account private investments in R&D
 - that follow a detailled monitoring and evaluation scheme
- → decentralised decisions on objectives and indicators are possible, payments are subject to reaching these goals (mid-term evaluation)



Smart Specialisation: current set up

- Smart Specialisation is not necessarily new (similar approaches already established e.g. in Germany, Austria), however the EU initiative may serve:
 - to further disseminate specialisation approaches across member states
 - to specify and formalise existing approaches
- Goal: refinement and optimization of the existing methodology for the next programming period of structural funds and cohesion policy altogether
- → currently several regions develop S3 concepts, also Alsace
- → At EU level several coordination processes and efforts for **good-practice learning** are taking place (OECD, EU-COM Working Group)



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S3 – Policy Challenges: Foray's 5 Principles

- 1. **Self-discovery (or entrepreneurial discovery) through entrepreneurial trial and error:** Prioritization is no longer the role of the omniscient planner! Interactive process, in which the private sector is in charge and the government assesses potential and then empowers those actors most capable of realizing the potential.
- 2. The **response to the big question 'what are my priorities?'** is not given at sector level nor at the individual level of companies but at the level of **new activities**. Government provides funding for that!
- 3. In general what is discovered as **future priorities** are those activities where **innovative projects complement existing productive assets:** modernisation? Diversification? Transition? Radical foundation?
- 4. While at t0 some priorities emerge & subsequent activities will be supported, it is likely that 3 or 4 years later other discoveries will be made [...] [and support will thus be shifted to new fields]. The main purpose of S3 is to **diversify the economy** (new activities) through commitment of resources (specialisation).
- 5. Clear benchmarks and criteria for success and failures are needed



S3 - Policy Challenges - Hufnagl's 3 Strategy Pillars

- commitment to goals
- perceived nature of the directing guidelines
- active use of official guidance
- logic of appropriateness
- conceptions of identity

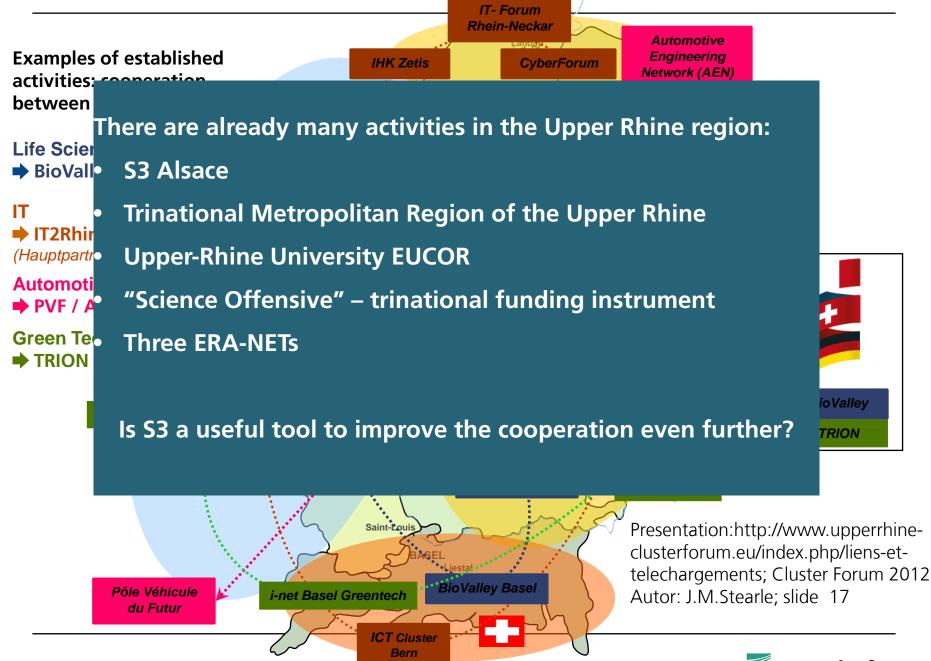
Guiding principles

implementation and coordination

- **information** flow and exchange
- anticipatory coordination
- **negative** coordination
- bargaining and compromise in positive coordination

- resources: HR, money, knowledge capacity
- is the **timeframe** appropriate
- issues of **leadership**: who is in charge

capacity – resources & actors

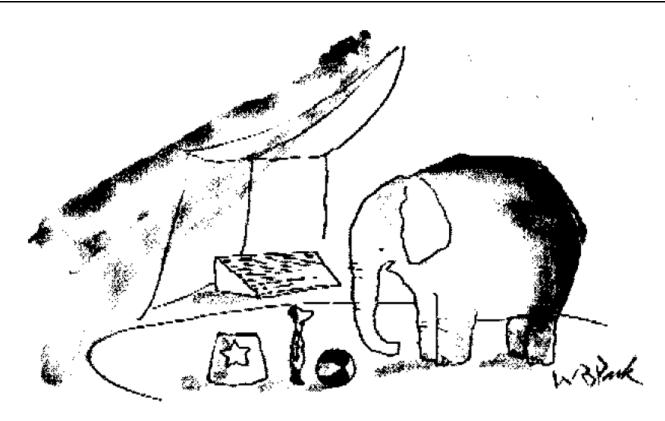


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Merci for your attention!



"To be perfectly frank, I'm not nearly as smart as you seem to think I am."

Source: Henry Mintzberg et al. (1998), Strategy Safari, p.1

