# LEEN Networks in Germany – course, costs and benefits

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#### Organizational structure



Money flow
 Service & deliverance of LEEN MS



#### How it works

PHASE 0 (3 to 9 months)

Acquisition Meetings: LEEN-Concept

- organization
- process
- costs
- profit

Letter of Intent / Contract

Official start of network

| Timeframe 3 to 4 years  |  |  |  |  |  |
|---|--|--|--|--|--|
| PHASE 1<br>(5 to 10 months)   | PHASE 2<br>(2 to 4 years)  |  |  |  |  |
| Identification of profitable<br>energy savings:<br>- data collection sheet<br>- site inspection<br>- energy review report | <ul> <li>continuous network meetings</li> <li>(3 to 4 meetings per year)</li> <li>content:</li> <li>site inspection</li> <li>lecture on an efficiency topic</li> <li>presentation of realized measures</li> <li>general exchange of experiences</li> </ul> |  |  |  |  |
| Target agreement  |  |  |  |  |  |

#### Completion:

- communication on results
- decision, if network will be continued

#### Monitoring of results

Communication on network activities

- energy reduction

- CO<sub>2</sub> reduction



#### Cost calculation LEEN-classic

#### **LEEN-classic**

Network participation without energy review

30,000 € (16 full-day network meetings + 3 x monitoring)

**Energy review** 

| 13,500€    | (500,000 –       | 800,000 €/c   |
|------------|------------------|---------------|
| 15,000€    | (800,000 –       | 1,500,000 €/c |
| 16,500€    | (1,500,000 –     | 3,000,000 €/c |
| 19,000€    | (3,000,000 –     | 5,000,000 €/c |
| individual | (>5,000,000 €/a) |               |

Sum

**45,000 € (energy review €)** 

additionally up to 25 working days (non-cash item)



#### Monitoring

| Evaluated monitoring reports |     |        |  |
|------------------------------|-----|--------|--|
| Companies                    | No  | 210    |  |
| Measures                     | No  | 1,980  |  |
| Total consumption            | GWh | 14,100 |  |
| Total energy saved           | GWh | 870    |  |
| Electricity                  | GWh | 340    |  |
| Natural gas                  | GWh | 275    |  |
| Gasoline                     | GWh | 80     |  |
| District heat                | GWh | 39     |  |
| Others                       | GWh | 85     |  |

Average operational time of networks until the latest monitoring:2,7 yearsAverage yearly efficiency increase:2,2%/a



## Monitoring of realized measures (NW Karlsruhe)

| Category (Ø values per measure)             | Value  |
|---|--------|
| Total number of measures                    | 107    |
| Ø Investment sum [€]                        | 20,700 |
| Ø Energy cost savings [€/a]                 | 6,750  |
| Ø IRR of all profitable measures            | 33.0 % |
| Ø Static pay back period of all measures[a] | 3.0    |
| Ø Energy savings [MWh/a]                    | 98.5   |
| Ø CO <sub>2</sub> emission reduction [t/a]  | 25.6   |



## Profitability of LEEN-classic

| Annual energy costs:   | 1,5 million €   |  |
|--|-----------------|--|
| Annual energy savings (8%):<br>(Calculation based on a 2% efficiency increase per year, see slides above, figures highlighted red) | 120,000€        |  |
| Investment in efficiency measures:<br>(Calculation based on an IRR of 33%, see slides above, figures highlighted red)              | 350,000 €       |  |
| Add. costs of network participation :  | 45,000 €        |  |
| Add. costs of technical staff:   | 15,000 €        |  |
| Total costs after 4 years:   | 410,000 €       |  |
| Pay back pariod (investments only):  | 11 (35) month   |  |
| ray back penda (invesiments only).   | 41 (55) 1101111 |  |
| IRR, time of use 10 years (investment only)  | 27 % (33 %)     |  |



## Profitability of LEEN-compact

| Annual energy costs:   | 400,000 €     |  |
|--|---------------|--|
| Annual energy savings (8%):<br>(Calculation based on a 2% efficiency increase per year, see slides above, figures highlighted red) | 32,000 €      |  |
| Investment in efficiency measures:<br>(Calculation based on an IRR of 33%, see slides above, figures highlighted red)              | 100,000€      |  |
| Add. costs of network participation :  | 18,500 €      |  |
| Add. costs of technical staff:   | 5,000 €       |  |
| Total costs after 4 years:   | 123,500€      |  |
|  |               |  |
| Pay back period (investments only):  | 41 (33) month |  |
| IRR, time of use 10 years (investment only)  | 26 % (34 %)   |  |



#### Measure: Fiducia IT AG

- Ventilation: Modernisation of conditioning cabinet
- Investment: 157,000,- €
- Energy carrier: Electricity
- Annual savings:

Profitability:

Energy: 820 MWh CO<sub>2</sub> emissions: 379 t Energy costs: 98,400,- € Amortisation: 1.6 a IRR: 63 %



#### Benefits for the companies

- A complete assessment of the saving potentials in crosscutting technologies (and several process technologies)
- An economic evaluation of the saving potentials (IRR, pay back period and net present value)
- Evaluation of realized measures by monitoring system
- An information network as a know-how pool
- Exchange of experiences to realize the measures (no intention to sell)
- Staff training
- Up to date information on new technologies (presented by engineering experts) (no promotion lectures)
- Basis for a credible PR



## **Questions & answers**

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